SMALL BUSINESS EXCHANGE NORTHEAST EXTRA • NEWS • INFO • BIDS

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Resources for Asian American Businesses

By John Suarez

Asian American business owners can take advantage of a number of resources to help propel their small business enterprises, in both the public and private sectors.

An obvious starting point is to consider the resources available through the US government, notably the US Small Business Administration and the US Minority Business Development Agency. These two agencies were created to serve small and minority-owned firms, and Asian American businesses fall within these categories. The help that is available from these agencies runs the gamut from financing and access to capital, to business planning, networking, and mentoring.

Searching "Asian" in the search engines of these websites will relay a plethora of specific information and resources targeted to the Asian American business demographic, including services, data, business summits, and opportunities.

Outside of government, the United States Pan Asian American Chamber of Commerce (USPAACC) is the preeminent organization serving Asian American businesses. The USPAACC's mission is to serve as a gateway organization, connecting Asian American firms and related groups to corporate and government contracts, minority business suppliers, and information about Asian Americans and the Asia market.

The USPAACC, which is based in Washington, DC, represents a diverse group of Asian Americans, including those who trace their heritage to China, Hong Kong, Taiwan, Japan, the Philippines, South Korea, India, Indonesia, Vietnam, Cambodia, Thailand, Singapore, Malaysia, Bangladesh, Pakistan, and Mongolia.

One of the USPAACC's major annual events is CelebrAsian, the nation's largest procurement conference for Asian American businesses to connect Fortune-level corporations and governments with Asian American and minority businesses to pursue contracting relationships. CelebrAsian 2019 will be held June 5 to 7 in Houston, Texas.

A number of other organizations offer resources targeted directly to Asian American firms. These include:

Asian American Business Development Center

This organization was established in New York City in 1994 to promote greater recognition of Asian American businesses' contributions to the general economy. AABDC's mission is to assist

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Sub-Bid Requests

George Harms Construction is seeking SBE vendors, suppliers, subcontractors

Click for details

American Bridge Company is seeking MWBE/SDVOSB subcontractors, suppliers

Click for details

GREEN LINE EXTENSION PROJECT

SEEKING DBE FIRMS FOR SUBCONTRACTING OPPORTUNITIES

REGISTER NOW

GLX CONSTRUCTORS

GLXC IS WILLING TO ASSIST DBE SUBCONTRACTORS AND SUPPLIERS IN OBTAINING ACCESS TO BONDS, LINES OF CREDIT AND INSURANCE.

FOR REQUESTS OR ASSISTANCE: Alexandra.Cann@GLXConstruct.com

LENDLEASE TURNER A Joint Venture

Lendlease Turner Joint Venture is seeking MWBE & SDVOB firms for subcontracting opportunities on the

Jacob K. Javits Convention Center Expansion Project

Owner: New York Convention Center Operating Corporation (New York, NY)

The Lendlease Turner Joint Venture (LLTJV) will construct 1.2 million additional square feet of space expanding the nation's busiest convention center. The LLTJV team is reaching out to New York State certified MWBE-SDVOB firms to cultivate significant participation on the project.

How To Get Involved:

LLTJV@moderntimesinc.com issues Notice of Interest (NOI) emails to all Lendlease Turner registered vendors notifying them of upcoming 1st tier opportunities on the project. Firms respond by clicking through the NOI to the opportunities that match scopes of work they perform.

To Register as a Vendor with Lendlease Turner JV:

Note : All NYS Empire State Development certified MWBE/SDVOB vendors are already registered with LLTJV. Please contact us if your firm is not currently receiving LLTJV Notices of Interest by sending a note to: LLTJV@moderntimesinc.com

Get or Update Your Empire State Development MWBE & SDVOB Certificate:

LLTJV seeks Empire State Development certified firms for every 1st Tier Subcontract Opportunity.

Seeking to be certified or re-certified? Visit https://esd.ny.gov/mwbe-new-certification to learn more about eligibility, requirements, and how to get started.

Have a question about certification?

Call the Empire State Development MWBE Hotline: (212) 803-2414

To get in touch, **please contact: LLTJV@MODERNTIMESINC.COM**

SKANSKA

SKANSKA CIVIL NORTHEAST

IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED M/WBE SUBCONTRACTORS AND VENDORS

Power Distribution Improvements at the Bowery Bay WWTP Project
NYC DEP Contract No. BB-215
Bid Date: May 16, 2019

Description of Project: This project generally consists of the following:
- Installation of new electrical distribution equipment, including motor control centers, panelboards, distribution panels, and automatic transfer switches;
- Construction of a new digester electrical building to house new distribution equipment;
- Construction of new ductbanks between new and existing buildings and complexes;
- Replacement of recirculating pumps, sludge transfer pumps, dewatering pumps, seal water pumps, and all associated piping;
- Resiliency improvements to six (6) existing electrical buildings throughout the plant site;
- Architectural, ventilation and HVAC improvements of existing electrical spaces and other identified plant areas.

Many bidding opportunities are available: CPM scheduling, survey, sawcutting, curbs and sidewalks, underground utilities, structural concrete, rebar installation, masonry, miscellaneous metals, waterproofing, roofing, doors, watertight doors, painting, signs, concrete repair, hazardous material removals, asbestos abatement, instrumentation and controls, mechanical pumps and equipment, piping, pipe insulation, plumbing, HVAC, systems integrator, electrical.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

SKANSKA

SKANSKA CIVIL NORTHEAST

IS SOLICITING COST PROPOSALS FROM MBE/WBE SUBCONTRACTORS AND VENDORS

Danbury Water Pollution Control Plant Upgrade
City of Danbury Contract No. 02-18-19-02
Bid Date: May 16, 2019

Description of Project: A complete upgrade and expansion (from 9mgd to 12mgd) of the existing Danbury WPCP. The work generally consists of the following: building and structural demolition, site work (excavation/piles/grading/paving/drainage/yard piping/erosion control/dewatering/fence/landscaping), structural (concrete/precast/steel/concrete repairs), architectural (masonry/miscellaneous metals/doors/roofing/metals panels/insulation/waterproofing/painting/finishes, process mechanical (pipe/equipment/tanks/pumps/bridge cranes/hoists), domestic plumbing, fire protection, building mechanical/HVAC, insulation, electrical, and instrumentation and controls.

Many bidding opportunities available: instrumentation, demolition–mechanical, demolition–structural, demolition–electrical, demolition–architectural, mechanical, pipe/HVAC insulation, pump supply, valve supply, piping supply, HVAC, plumbing, fire suppression, fire alarm, electrical, switch gear supply, concrete surface repair, concrete joint repair, concrete crack repair, structural concrete, concrete reinforcing, container services, doors, louvers, concrete topping, CPM, masonry, miscellaneous metals, railings, roofing, painting, dewatering, asphalt paving, fencing, landscaping, structural steel, fill materials, hauling and disposal, signs, cleaning, system integration, material testing, soil sampling and analysis, geotechnical monitoring, hazardous material management, survey, cleaning, scheduling, progress photos/videos.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

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SKANSKA CIVIL NORTHEAST

IS SOLICITING COST PROPOSALS FROM NEW YORK AND NEW JERSEY STATE CERTIFIED M/WBE SUBCONTRACTORS AND VENDORS

Design and Construction of the Port Authority Police Department Command and Property Management Facility at World Trade Center
PANYNJ Contract No. WTC 1805
Bid Date: May 22, 2019

WTC 1805, Design and Construction of the Port Authority Police Department Command and Property Management Facility at World Trade Center:
Description of Project: This project ("Project" or "Phase II") generally consists of the design and construction of the 65,000 square-foot PAPD Command and PMF in a highly constrained area in the West Bathtub of the World Trade Center site, with additional area of work at Tower 2 level C2 and the southwest corner of the Oculus at a 260' elevation. The PAPD Command and PMF will contain offices, locker rooms, an emergency generator, workstations, break areas, restrooms, showers, control rooms, conference rooms, a police desk, storage areas, communications rooms, and equipment rooms. The project is categorized as Confidential Privileged and will require the design build parties to comply with specific security protocols specific for the WTC. The subgrade facility will be integrated into the existing mechanical, electrical, fire alarm, telecommunications, security, radio, plumbing, and fire protection systems and will require coordination with various stakeholders at the WTC.

Many bidding opportunities available.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

SKANSKA

SKANSKA CIVIL NORTHEAST

IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED M/WBE AND NEW YORK STATE SDVOB SUBCONTRACTORS AND VENDORS

Design-Build Services for New Harlem River Drive Connector Ramp Project
MTA Bridges and Tunnels Contract No. RK-23C
Bid Date: May 22, 2019

Description of Project:
The RK-23C project includes the design and construction of a new connector ramp from the Manhattan approach of the RFK Bridge, just west of the Harlem River lift span (HRLS), to northbound Harlem River Drive (HRD). The new one-lane ramp will carry traffic travelling west from the RFK Bridge and allow them to connect to points north via Harlem River Drive. Previously, drivers needed to make this connection using city streets. Seven of the footings (K7–K13) for this new ramp have already been constructed under a current New York City Department of Transportation project HBM1027.

Many bidding opportunities are available:
Rebar fabrication, rebar installation, ready-mix concrete, pipe materials, structural steel, fencing, electrician, fill materials, haul and disposal, indirect items.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

Tutor Perini

INVITATION TO BID FOR M/WBE FIRMS

TUTOR PERINI CORPORATION, AN EEO EMPLOYER

IS CURRENTLY SOLICITING COST PROPOSALS FROM QUALIFIED AND CERTIFIED M/WBE SUBCONTRACTORS, VENDORS, SERVICE PROVIDERS

CBTC 8th Avenue Line (59th Street to High Street) "B" Division (IND) Project in the Boroughs of Manhattan and Brooklyn
MTA NYCT Contract No: S-48006
Bid Date: May 30, 2019

ALL QUOTATIONS ARE DUE BY CLOSE OF BUSINESS Friday, May 24, 2019.
For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to solicitations@tutorperini.com or contact Jackie Cotto at 914-739-1908. Come and join our team!

SKANSKA

SKANSKA KOCH INC.

IS SOLICITING BIDS FROM SBE SUBCONTRACTORS AND SUPPLIERS

Mechanical, Electrical, and Structural Rehabilitation on Raritan River Draw, Undergrade Bridge 0.39
New Jersey Transit Contract No: IFB 19-035X
Bid Date: May 30, 2019

Subcontracting opportunities include but are not limited to Field Office, CPM Scheduling, Civil General Contracting, Construction Engineering, Machinery, Electrical, Controls, Hydraulic Systems, Tug Boat, Personnel Boat, Barge, and Paint. Please see contract documents for further opportunities.

Interested firms please contact john.papagiannakis@skanska.com • EOE/M/F/Vet/Disabled

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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED MWBE AND SDVOB SUBCONTRACTORS/VENDORS FOR THE FOLLOWING JOBS

Line Structural Component Repair Program—Canarsie Line
MTA NYCT Contract No. C-48719 (NYS MWBE, SDVOB)
Bid Date: May 31, 2019

C-48719, Line Structural Component Repair Program—Canarsie Line (NYS MWBE, SDVOB):
Description of Project: This project is to repair the structural steel and concrete defects in the subway tunnel between First Avenue Station and Eighth Avenue Station in Manhattan. Additional station component repairs for Sixth Avenue Station, Canarsie Line, in the Borough of Manhattan are also included.

Many bidding opportunities available.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

SKANSKA ECCO

SKANSKA ECCO III HPA JV

IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS AND VENDORS FOR THE

Hunts Point Interstate Access Improvement Project
NYSDOT Contract No: D900047
Bid Date: May 31, 2019

Description of project:
The Hunts Point Interstate Access Improvement Project will provide improved access between the Hunts Point Peninsula and Sheridan Boulevard and the Bruckner Expressway. The project will address structural and operational deficiencies.

Many bidding opportunities are available.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

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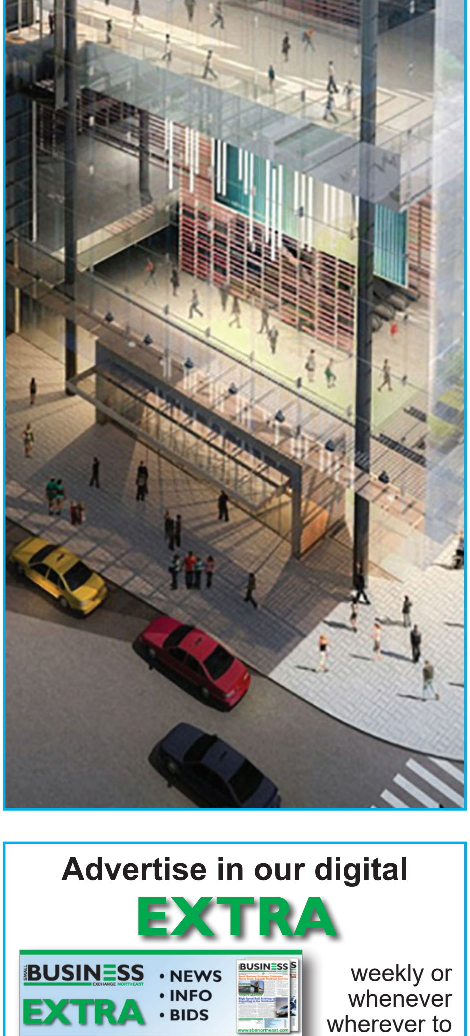

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NORTHEAST EVENTS FOR YOUR BUSINESS

2019

Explore Small Business Administration Resources
Tuesday, May 21, 2019, 11:00 am–1:00 pm
Center for Women and Enterprise Eastern Massachusetts, 24 School Street, Suite 700, Boston, MA
Main Sponsor(s): US Small Business Administration, Center for Women and Enterprise (CWE) Eastern Massachusetts
Contact: Edwidge Lafleur, 617-532-0254, ELafleur@cweonline.org
Fee: Free; registration required
This workshop is presented by a member of the local US Small Business Administration (SBA) team and is designed to help entrepreneurs understand the various SBA programs and services available to help them start or expand a business. Topics covered include: Technical Assistance Program; SBA Loan Guarantee Program; 8(a) Business Development Program; HUBZone (Historically Underutilized Business Zones) Program; Government Contracting Opportunities. CWE provides opportunities for women entrepreneurs and women in business to increase professional success, personal growth, and financial independence.

Doing Business with the Government: Getting M/WBE Certified with NYC and NYS
Thursday, May 30, 2019, 10:00 am–12:30 pm
The Entrepreneur Space, 36-46 37th Street , Third Floor, Long Island City, NY
Main Sponsor(s): US Small Business Administration, Queens Economic Development Center
Contact: Ricardi Calixte, 718-263-0546, rc@queensny.org
Fee: Free; registration required
Learn about how to get certified as a Minority/Woman Business Enterprise with New York City and New York State, what you will need to do to obtain government contracts, and how you can leverage your certification to get more business. Queens Economic Development Center helps small businesses through expert one-on-one consultation sessions and group-based classes.

Boots to Business Reboot
Thursday, June 6, 2019, 9:00 am–4:00 pm
Siena College, 515 Louden Road, Room 308, Albany, NY
Main Sponsor(s): US Small Business Administration, Arsenal Partnership
Contact: Amy Amoroso, 518-326-6328, aamoroso@arsenalpartnership.com
Fee: Free; registration required
Sign up for Boots to Business Reboot, a free two-step training program about entrepreneurship for transitioning service members and their spouses. Participants receive an overview of business ownership as a career vocation, an outline and knowledge on the components of a business plan, a practical exercise in opportunity recognition, and an introduction to available public and private sector resources. Boots to Business is a component of the Department of Defense Transition Assistance Program and is sponsored by the United States Small Business Administration (SBA). The SBA was created in 1953 as an independent agency of the federal government to aid, counsel, assist, and protect the interests of small business concerns, to preserve free competitive enterprise, and to maintain and strengthen the overall economy of our nation.

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